

“Trying to do a claim on your own is like sending your kid’s tee-ball team to the world series.”

-American Ski Exchange

After incurring a significant damage to a business, an owner or CEO will find themselves being overwhelmed with new concerns and responsibilities to only mention a few; staff, customers, payroll, cash flow, safety, architecture, engineering, permits, codes, electronics, remodel, receipts, and replacement of everything.

It is far more complicated than originally starting a business. Few people know how much work it is to coordinate a claim, let alone know what BI (business interruption) is.

Scott deLuise was literally a life and maybe business saver. Extremely professional, experienced, and masterful regarding business income and the claim.

He was always contactable by phone not to mention electronically. His accounting team was incredibly thorough. Scott tactfully positioned us to stay in control of the claims process. Scott advocated for my business and aggressively negotiated a full settlement. Not only did he save me a lot of time, but also sleepless nights.

Sincerely,

American Ski Exchange