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Mr. R Scott deLuise, CCIM, SPPA
Matrix Business Consulting, Inc.
2000 Little Raven St. # 6B
Denver, CO 80202

Dear Scott:

On behalf of Timberline Building Supply, I wanted to personally thank you for settling our huge fire claim last year. There is no question that, without your guidance and perseverance, we would have been wiped out by this fire.

Your expertise in coordinating:

the voluminous documents into a comprehensive business income claim,
the contractor's 60 page building estimate,
the Ace Hardware inventory and fixture sheets,
and all of the management staff's efforts,

then putting them all together into a package that the insurance company actually *paid as presented*, was really remarkable. We could not have done this without you!

In hindsight, if, by some miracle, the business would have survived the fire claim without you, our dollar recovery would have been substantially less, because we did not know what to ask for, and the insurance company certainly didn't offer everything we were entitled to.

If any other business owner wishes to discuss Matrix with me, feel free to advise them to do so.

Sincerely,
Timberline Building Supply

Michelle Richard
Manager