



October 25, 2019

Adjusters International Matrix Business Consultants
340 E 1st Ave, Suite 300
Broomfield, Colorado 80020

Thank you for representing NexGen Properties on our hail claim. We retained the services of AI-Matrix on our June 18, 2018 hail loss that hit our retail complex in Louisville, Colorado. This was the first of two distinct severe weather claims in which we elected to work with AI-MBC.

Michael Stoycheff was persistent when dealing with the insurance company and continuously fought for top dollar on our claim. The insurance carrier initially approached us with an estimated \$340,000 payout, but with AI-MBC guidance and involvement, we were able to settle at \$610,000, almost double our initial offer from our insurance carrier.

I was especially appreciative of the way Michael and his team negotiated with the insurance company's adjuster, attorney, and hired engineer. He was able to capture the true replacement cost putting us in a much more favorable position to improve our buildings upon settlement. He also put us in touch with highly reputable contractors to help assess the damage and perform the improvements. You truly exceeded our performance goals!

NexGen Properties is pleased we found a company that provides these valuable services to help navigate the insurance world. We highly recommend Adjuster International-Matrix and are confident in their ability to understand complicated insurance policy/claim details. We appreciate the expertise provided that far outweighed relying on the insurance company for a proper resolution.

Best regards,

A handwritten signature in blue ink, appearing to read "Matthew Bernstein".

Matthew Bernstein
Director, Acquisitions & Asset Management
NexGen Properties, LLC

5251 DTC Parkway, Suite 800
Greenwood Village, CO 80111

(303)751-9230
MBernstein@nexgen-properties.com