THE FRIEDMAN COMPANIES

January 6th, 1998

To Whom It May Concern:

I am writing to offer my strongest recommendation for Paul Migdal and Sandy Cho of the Greenspan Company.

Recently, our company endured a large fire at our Phoenix processing facility. Due to the size of this fire, we elected, for the first time, to hire a public adjuster to manage our claim. After a thorough search of the industry, we chose the Greenspan Company due to their size, experience, and extensive list of satisfied former clients.

Paul Migdal and Sandy Cho were assigned our case. From the beginning, they took complete control of the adjustment process. They quickly digested our complete commercial policy and uncovered areas of coverage we would not otherwise have identified. They managed our claim in a very professional and concise manner. Their requests for information were well thought-out and precise. Their established relationships with the insurance adjusters proved very helpful in facilitating the fair and swift adjustment of our claim.

Paul and Sandy did an excellent job in managing our adjustment process. Due to their expertise and hard work, our company received a significantly higher settlement than we would have been able to recover on our own. While I hope to never again require their services, rest assured, if we ever have another fire, my first phone call will be to Paul and Sandy.

If you have any further questions, please do not hesitate to give me a call at (602) 484-4966.

Sincerely,

David Friedman

3640
West Lincoln Street
Phoenix, Arizona
85009

Phone
(602) 269-9324
Fax
(602) 269-7521

1825
West Price Street
Tucson, Arizona
85705

Phone
(520) 696-0660
Fax
(520) 696-0767

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3640 W Lincoln St
Phoenix, AZ 85009
FriedmanRecycling.com
tel 602 269-9324
fax 602 269-7521

Recycling
Secure Data Destruction
Waste Removal

October 30, 2013

To Whom It May Concern:

I'm writing to offer my strongest recommendation for Paul Migdal and his team at the Greenspan Company / Adjusters International.

Our company operates recycling facilities which process large volumes of recovered paper, plastics and cardboard. These materials are highly flammable and unfortunately we have suffered through a few fires throughout our 35 years in business, the most recent of which occurred in July 2012.

Paul has been a critical element in assisting us in our recovery from these disastrous events and insuring that our company was able to survive and overcome the highly disruptive episodes.

He and his team effectively managed the claims allowing our management team to focus our efforts on rebuilding our facilities, maintaining client relationships, and running our business. In addition, Paul's extensive experience & expertise allowed us to access all of the relevant facets of our insurance coverage, maximizing our recovery, and ensuring we had the financial resources necessary to rebuild.

We've engaged Paul to assist us on several different fires. Each time he has proven himself an invaluable advantage. While I hope to never again require Paul's services, if we ever have another fire, one of my first phone calls will be to Paul.

If you have any questions, please do not hesitate to contact me at (602) 484-4966.

Sincerely,

David Friedman, CEO